### **Public Inspection Copy**

<sub>=orm</sub> 990

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047
2020

Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Department of the Treasury

and ending A For the 2020 calendar year, or tax year beginning Check if applicable: C Name of organization D Employer identification number BRISTOL BAY REGIONAL SEAFOOD Address change DEVELOPMENT ASSOCIATION, INC. Name change 20-2660011 Doing business as Initial return Number and street (or P.O. box if mail is not delivered to street address) E Telephone number Final return/ (907) 677-23713705 ARCTIC BLVD #1188 termin-ated 3,145,468. G Gross receipts \$ City or town, state or province, country, and ZIP or foreign postal code Amended return ANCHORAGE, AK 99503 H(a) Is this a group return Applica-F Name and address of principal officer: ANDY WINK Yes X No for subordinates? pending SAME AS C ABOVE H(b) Are all subordinates included? Yes No ) ◀ (insert no.) 4947(a)(1) or If "No," attach a list. See instructions J Website: ► WWW.BBRSDA.COM **H(c)** Group exemption number ▶ **K** Form of organization: **X** Corporation Association Other > L Year of formation: 2005 M State of legal domicile: AK Part I Summary Briefly describe the organization's mission or most significant activities: TO MAXIMIZE THE VALUE OF THE Activities & Governance BRISTOL BAY FISHERY FOR THE BENEFIT OF ITS MEMBERS BY FOCUSING ON Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets. 7 Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VI, line 1b) 6 5 Total number of individuals employed in calendar year 2020 (Part V, line 2a) <u>10</u> 6 Total number of volunteers (estimate if necessary) 7 a Total unrelated business revenue from Part VIII, column (C), line 12 7a b Net unrelated business taxable income from Form 990-T, Part I, line 11 7b **Prior Year Current Year** 2,985,137. 3,117,981. Contributions and grants (Part VIII, line 1h) Revenue Ō. 0. Program service revenue (Part VIII, line 2g) 84,053. 20,337. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 -10,722.-16,797. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 3,121,521. 3,058,468. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) ........ 1,436,687. 1,848,594. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 0. Benefits paid to or for members (Part IX, column (A), line 4) 310,010. 381,306. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 534,777 858,023. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 2,281,474. 3,087,923. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 776,994. 33,598. Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year **End of Year** 5,233,125. 5,493,039. Total assets (Part X, line 16) 111,599. 337,915. 21 Total liabilities (Part X, line 26) 155,124. 121,526. Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. COPY Signature of officer Date Sign ANDY WINK, EXECUTIVE DIRECTOR Here Type or print name and title PTIN Print/Type preparer's name Preparer's signature AUDREY M. LANCE, CPA andrey M. Lance, CPA 10/22/2021 P01381407 Paid Firm's EIN > 92-0043874 THOMAS, HEAD & GREISEN, PC Preparer Firm's name Firm's address 1400 WEST BENSON BLVD., 400 Use Only ANCHORAGE, AK 99503-3683 Phone no. (907) 272-1571

May the IRS discuss this return with the preparer shown above? See instructions

X Yes No

	BRISTOL BAIDHGIMS PEGILOD COPY	
Form	990 (2020) DEVELOPMENT ASSOCIATION, INC. 20-2660011 Pag	ле <b>2</b>
Pai		
	Check if Schedule O contains a response or note to any line in this Part III	Х
1	Briefly describe the organization's mission:	
	TO MAXIMIZE THE VALUE OF THE BRISTOL BAY FISHERY FOR THE BENEFIT OF	
	ITS MEMBERS BY FOCUSING ON THE ECONOMIC WELLBEING OF BBRSDA MEMBERS,	
	SUPPORTING A SUSTAINABLE BRISTOL BAY COMMERCIAL FISHERY, AND PROVIDING	;
	THE HIGHEST QUALITY WILD SALMON PRODUCTS.	
2	Did the organization undertake any significant program services during the year which were not listed on the	
_		Nο
	prior Form 990 or 990-EZ?	140
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X	Nο
3	If "Yes," describe these changes on Schedule O.	NO
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.	
4		
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and	
4-	revenue, if any, for each program service reported.  (Code:) (Expenses \$1,172,748 • including grants of \$791,924 • ) (Revenue \$)	
4a	(Code: ) (Expenses \$ 1,1/2,/48. including grants of \$ /91,924.) (Revenue \$ MARKETING: TO CONDUCT MARKETING AND PROMOTION. FROM 1/1/20 TO	—
	12/31/20, BBRSDA SUPPORTED PROJECTS THAT PROMOTED CONSUMER AWARENESS C	· E
	BRISTOL BAY SOCKEYE SALMON IN THE MARKETPLACE AND SUPPORTED BRANDED	'F
	MARKETING EFFORTS. DATA DEMONSTRATING THESE EFFORTS ARE:	
	- THE BOARD FUNDED 11 MARKETING PROJECTS IN 2020 TO THE AMOUNT OF	
	\$1,026,069. THESE PROJECTS SUPPORTED:	
	<u>, , , , , , , , , , , , , , , , , , , </u>	
	CREATIVE, PR, AGENCY CONTRACT (RISING TIDE COMMUNICATIONS)	
	PRODUCTION OF MARKETING ASSETS	
	FUNDING FOR RETAIL PROMOTIONS	
	RETAIL CONSULTANT CONTRACT (MARK JONES)	
	UW LIFE CYCLE ASSESSMENT	
	AFDF SYMPHONY OF SEAFOODS	
4b	(Code: ) (Expenses \$ 1,148,307. including grants of \$ 762,497. ) (Revenue \$	
	SUSTAINABILITY: TO HELP ENSURE THE BIOLOGICAL SUSTAINABILITY OF THE	
	BRISTOL BAY SALMON FISHERY, BBRSDA UNDERTOOK THE FOLLOWING	
	SUSTAINABILITY EFFORTS FROM 1/1/20 TO 12/31/20:	
	- BBRSDA MEMBERS AND ITS BOARD CONSIDERS THE PROPOSED PEBBLE MINE AN	
	EXISTENTIAL THREAT TO THE BRISTOL BAY SALMON FISHERY. THE ORGANIZATION	<u> </u>
	FUNDED SEVERAL EFFORTS PERTAINING TO THE PEBBLE MINE FOCUSED ON	
	EXPANDING INFORMATION ABOUT POTENTIAL PROJECT IMPACTS AND SEEKING	
	MAXIMUM ENVIRONMENTAL PROTECTIONS FOR SALMON HABITAT IN BRISTOL BAY,	
	INCLUDING:	
	ANALYSIS OF SEISMIC HAZARDS IN THE AREA OF THE PROPOSED PEBBLE	
	MINE,	
	PROMOTION OF A DOCUMENTARY FILM (THE WILD) WHICH EXAMINES WHAT	
4c	(Code:) (Expenses \$ 263,802 • including grants of \$ 88,459 • ) (Revenue \$	
	OUTREACH & ORGANIZATION: TO FOSTER INVOLVEMENT WITH OUR MEMBERS,	
	MAINTAIN ORGANIZATIONAL STRUCTURE, IMPROVE FISHERY SAFETY, AND SUPPORT	
	OTHER PROGRAMS; THE BBRSDA UNDERTOOK THE FOLLOWING EFFORTS FROM $1/1/20$	)
	TO 12/31/20:	
	- WITH THE ONSET OF THE COVID-19 PANDEMIC, BBRSDA'S OUTREACH EFFORTS	
	WERE EXTENSIVE AND INCLUDED:	
	ASSEMBLED A COVID-19 FLEET TEAM AND PARTICIPATED IN NUMEROUS	
	MEETINGS WITH STATE AND LOCAL OFFICIALS TO DISCUSS THE WORKABILITY OF	
	SAFETY PROTOCOLS FOR THE 2020 SEASON.	
	CREATED A COVID-19 HANDBOOK FOR THE FLEET TO HELP KEEP INDUSTRY	
	PARTICIPANTS AND LOCAL RESIDENTS INFORMED ABOUT COVID-19 PROTOCOLS AND	,
	PROMOTE SAFETY DURING THE PANDEMIC.	
4d	Other program services (Describe on Schedule O.)	
	000 000	

256, 225 • including grants of \$
xpenses ► 2,841,082 • 4e Total program service expenses ▶

# BRISTOL BADDIG INSPECTION COPY DEVELOPMENT ASSOCIATION, INC.

Part IV | Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  If "Yes," complete Schedule A	1		x
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
_	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Х	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?  If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a		X
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	45		x
16	foreign organization? If "Yes," complete Schedule F, Parts II and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	15		1
10	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	_ــ		<sub>v</sub>
40	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	10		x
19	1c and 8a? If "Yes," complete Schedule G, Part II  Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"	18		<u> </u>
פו	complete Schedule G, Part III	19		х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		<u> </u>
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	<u></u>

032003 12-23-20

20-2660011 Page 4

Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			l
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Х
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			7.
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			_ v
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			X
22	Schedule N, Part II	32	-	
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	33		X
24	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I  Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	- 33		
34		34		X
25.0		35a		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?  If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	33a		<del></del>
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	000		
55	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	"		
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	<u> </u>		
	Note: All Form 990 filers are required to complete Schedule O	38	Х	
Pai	t V Statements Regarding Other IRS Filings and Tax Compliance		•	
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 21			
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Х	

# BRISTOL BANDLE IN SPECTION COPY DEVELOPMENT ASSOCIATION, INC.

20-2660011

Page **5** 

| Part V | Statements Regarding Other IRS Filings and Tax Compliance (continued)

2a fet the number of employees reported on Form WS, Transmittal of Wage and Tax Statements, 160 for the calendary aver arriding with or within they aure covered by this return 2 feet cell cell cell cell cell cell cell c					Yes	No		
b If a least one is reported on line 2a, did the organization file all required footeral employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to 6-file (see instructions)  3a Did the organization have unrelated business gross income of \$1,000 or more during the year?  3a X  b If Yes, *has it field a Form 990-T for this year? If *No* to five 3b, provide an explanation on Schedule O  3b A At any time during the calendary year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account); or other financial accounts of the foreign country (such as a bank account, securities account, or other financial account); or other financial accounts or other foreign country (such as a bank account, securities account, or other financial Accounts (FBAR).  See instructions for filing requirements for FincEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  So Was the organization and the organization that it was or is a party to a prohibited tax whether transaction?  5c If Yes* to line 5a or 5b, did the organization the Form 8896-T2.  6d Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?  6d If Yes, did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  6d If Yes, if did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  6d If Yes, if did the organization to notify the donor of the value of the goods or services provided?  7d Organizations that may receive deductible contributions under section 170(c).  8d If Yes, if did the organization include with every solicitation an express statement that such contribution of the value of the goods or services provided?	2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,						
Note: if the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) 3		filed for the calendar year ending with or within the year covered by this return	2a 6					
3a Dit the organization have unrelated business gross income of \$1,000 or more during the year?  3b Diff Yes, *Nast it filed a Form 9907 for the year of "Not *0" in 8a,0 your owice an explanation on Schedule O  3b Diff Yes, *Nast it filed a Form 9907 for the year "Not *0" in 8a,0 your owice an explanation on Schedule O  3c At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account). *A	b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?	2b	Х			
b If "Yes," has it filled a Form 990-T to this year? If "No" to line 3b, provide an explanation on Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account; securities account, or other financial accounts?  b If "Yes," enter the name of the foreign country [such as a bank account; securities account, or other financial accounts (FBAP).  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b ID day at yeastbe party notify the organization that It was or is a party to a prohibited stax shelter transaction?  6a Does the organization and party to a prohibited tax shelter transaction at any time during the tax year?  6a Does the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that away receive deductible contributions an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  8 If "Yes," did the organization notity the donor of the value of the goods or services provided?  7 Organizations that may receive deductible contributions under section 170(c).  8 If ID		Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	)					
4a A any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?  5b If Yes, 'enter the name of the foreign country ▶  5a Was the organization or party to a prohibited tax shelter transaction at any time during the tax year?  5a Was the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  6b If Yes, 'did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7c Organizations that may receive deductible contributions under section 170(c).  8 If Yes, 'did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7b Organizations that may receive deductible contributions under section 170(c).  8 If Yes, 'did the organization notify the donor of the value of the goods or services provided?  9 If Yes, 'did the organization notify the donor of the value of the goods or services provided?  7c Use of the organization sell, exchange, or otherwise dispose of tangible personal ponefit contract?  7c Use of the organization received a contribution of organization freely or indirectly, on a personal benefit contract?  7c Use of the organization received a contribution of consense organization freely orga	За	Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a		Х		
b if "Yes," enter the name of the foreign country. ▶  b if "Yes," enter the name of the foreign country. ▶  See instructions for filing requirements for finCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  5c I "Yes" to line Sa or 5b, did the organization file Form 8886-17?  6a Does the organization she annual gross recopists that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?  6b I "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that many receive deductible contributions under section 170(c).  8 Did the organization receive apprentin recess of \$5 made party as a contribution and party for goods and services provided to the payor?  7 Did I "Yes," did the organization notify the donor of the value of the goods or services provided?  8 Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to the firem 8282?  7 Did the organization contribution of certs, to indirectly, to pay premiums on a personal benefit contract?  7 Did the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?, if I the organization received a contribution of cars, boats, sirplanes, or other vehicles, did the organization file a Form 1088-0?  8 Sponsoring organization make any taxable distributions under section 4968?  9 Sponsoring organization make any taxable distribution in the organization file form 8299 as required?, bif the organization make any taxable dist	b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule	0	3b				
b If "Yes," enter the name of the foreign country. ►  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).  5a Was the organization appray to a prohibited tax shefer transaction at any time during the tax year?  5b Id any taxable party notify the organization that it was or is a party to a prohibited tax shefler transaction?  5c If "Yes" to line 5a or 5b, did the organization file Form 8886-7?  6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that there not tax deductible as charitable contributions?  6a X  b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  a Id the organization state any receive deductible contributions under section 170(c).  b If "Yes," did the organization nority the donor of the value of the goods or services provided?  c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8828?  d If "Yes," indicate the number of Forms 8282 filed during the year  b Did the organization received a contribution of qualified intellectual property, did the organization file Form 8898 as required?  7 Did the organization received a contribution of cars, boats, singlance, or other vehicles, did the organization file Form 8899 as required?  7 The organization received a contribution of cars, boats, singlance, or other vehicles, did the organization file Form 8899 as required?  7 The organization received a contribution of cars, boats, singlance, or other vehicles, did the organization file Form 8899 as required?  7 The organization received a contribution of cars, boats, singlance, or other vehicles, did the organization file Form 8899 as required?  7 The organization received a contribution of cars, boats in te	4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	authority over, a					
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b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  7 Organizations that may receive deductible contributions under section 170(c).  a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  7 Tab If "Yes," did the organization netify the donor of the value of the goods or services provided?  7 Did the organization self, exchange, or otherwise dispose of tangible personal property for which it was required to file Form \$282?  8 Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  9 Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  9 If the organization received a contribution of qualified intellectual property, did the organization file Form \$899 as required?  9 If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file Form \$899 as required?  9 Sponsoring organization have excess business holdings at any time during the year?  9 Sponsoring organization have excess business holdings at any time during the year?  9 Sponsoring organization make a distribution to a donor, donor advisor, or related person?  9 Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  9 Did the sponsoring organization make an year taxable distributions under section 4966?  9 a Did the sponsoring organization make an year taxable distributions under section 4966?  9 a Did the sponsoring organization make any taxable distributions under section 4966?  9 a Did the sponsoring organization make any taxable distributions under section 4966?  9 a Did the sponsoring organization make any taxable distributions under section 4966?  9 a Did the sponsoring organization make any taxable distributions under section 4966?  9 a Did the organization organizat	6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	e organization solicit					
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g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?  Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?  8 Sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization make any taxable distributions under section 4966?  9 Did the sponsoring organization is included on Part VIII, line 12  10 Did the sponsoring organization is included on Part VIII, line 12  10 Did the sponsoring organizations. Enter:  11 Did Did the organization is developed to severe shall be section 4960 tax on payment(s) of more than one state?  12 Did Did the sponsoring organization and elided health plans to the organization and section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?  15 Did the sponsoring organization and file form 4720, Schedule N.  16 Is the organization and elucational information subject to the section 4968 excise tax on net investment income?  16 X	е							
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	16		t income?	16		Х		

Form 990 (2020)

DEVELOPMENT ASSOCIATION, INC.

20-2660011

Page 6

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	· · · · · · · · · · · · · · · · · · ·				Λ
Sec	tion A. Governing Body and Management				
		1.1	7	Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	4		
	If there are material differences in voting rights among members of the governing body, or if the governing				
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		_		
b	Enter the number of voting members included on line 1a, above, who are independent	1b	4		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationsh	ip with any other			
	officer, director, trustee, or key employee?		2		X
3	Did the organization delegate control over management duties customarily performed by or under the	ne direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?		3		X
4	Did the organization make any significant changes to its governing documents since the prior Form	990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's as	ssets?	5		Х
6	Did the organization have members or stockholders?		6	X	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a	appoint one or			
	more members of the governing body?		7a	X	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,	stockholders, or			
	persons other than the governing body?		7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year				
а	The governing body?		8a	Х	
b	Each committee with authority to act on behalf of the governing body?		8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be re	ached at the			
	organization's mailing address? If "Yes," provide the names and addresses on Schedule O		9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal F	Revenue Code.)			
				Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such of	chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?		10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing boo	dy before filing the form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.				
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13		12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give ris	e to conflicts?	12b	X	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "	Yes," describe			
	in Schedule O how this was done		12c	Х	
13	Did the organization have a written whistleblower policy?		13	X	
14	Did the organization have a written document retention and destruction policy?		14	Х	
15	Did the process for determining compensation of the following persons include a review and approx	al by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	?			
а	The organization's CEO, Executive Director, or top management official		15a	Х	
b	Other officers or key employees of the organization		15b		Х
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).				
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	ement with a			
	taxable entity during the year?		16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate	ate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organic	anization's			
	exempt status with respect to such arrangements?		16b		
Sec	tion C. Disclosure				
17	List the states with which a copy of this Form 990 is required to be filed ► AK				
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, a	and 990-T (Section 501(c)	3)s only	/) avail	able
	for public inspection. Indicate how you made these available. Check all that apply.				
		n on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, or	onflict of interest policy, a	nd fina	ncial	
	statements available to the public during the tax year.				
20	State the name, address, and telephone number of the person who possesses the organization's be	ooks and records 🕨			
	THE FORAKER GROUP - 907-743-1200				
	161 KI.EVIN STREET SIITTE 101 ANCHORAGE AK 99509	4			

Form 990 (2020)

DEVELOPMENT ASSOCIATION, INC.

20-2660011

Page 7

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII
--

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

Name and title	(A)	(B)	(C)		(D)	(E)	(F)				
Nours per   week (list any hours for related organizations   below line)   Description   Descripti	Name and title	Average	(do	not c	Pos	ition	) than	one	Reportable	Reportable	
Compensation from the organizations of page 1 and page 2 and page 3 and pag			box	box, unless person is both an		· ·	•				
(1) ANDREW WINK			_	OOI UII		1 0010	17 11 410	100,			
(1) ANDREW WINK		, ,	direct				p			•	
(1) ANDREW WINK			tee or	ıstee			ensate		(W-2/1099-MISC)	(	
(1) ANDREW WINK		organizations	Itrus	nal tru		oyee	ombe				
(1) ANDREW WINK			lividua	titutio	icer	y emp	hest o	mer			organizations
EXECUTIVE DIRECTOR	/1\ ANDDEW WINE	· /	Ĕ	<u> </u>	₽	aş.	当	훈			
California   Cal		30.00	1		x				165 575	0.	0.
RESIDENT   X		2.00							103,373.	•	
(3) MICHAEL JACKSON   2.00   X   X   X   3,450.   0.   0.		2.00	x		x				1.950.	0.	0.
VICE PRESIDENT   X   X   X   3,450.   0.   0.		2,00			-				2/3300		
(4) LARRY CHRISTIENSEN       2.00         SECRETARY/TREASURER THROUGH MAY 2020       X       X       2,100.       0.       0.         (5) REBA TEMPLE       2.00       X       X       2,550.       0.       0.         SECRETARY/TREASURER       X       X       2,550.       0.       0.         (6) PATRICK O'NEILL       2.00       X       2,450.       0.       0.         OIRECTOR       X       2,100.       0.       0.       0.         (8) NELS URE       2.00       X       1,200.       0.       0.         (9) MARK NIVER       2.00       X       1,200.       0.       0.			x		$ _{\mathbf{X}}$				3,450.	0.	0.
SECRETARY/TREASURER THROUGH MAY 2020   X		2.00							7 - 2 - 2 - 2		
(5) REBA TEMPLE       2.00         SECRETARY/TREASURER       X       X       2,550.       0.       0.         (6) PATRICK O'NEILL       2.00       X       2,450.       0.       0.         (7) TIM COOK       2.00       X       2,100.       0.       0.         (8) NELS URE       2.00       X       1,200.       0.       0.         (9) MARK NIVER       2.00       X       1,200.       0.       0.			х		х				2,100.	0.	0.
(6) PATRICK O'NEILL 2.00 X 2,450. 0. 0. 0. (7) TIM COOK 2.00 X 2,100. 0. 0. (8) NELS URE 2.00 DIRECTOR X 1,200. 0. 0. (9) MARK NIVER 2.00	(5) REBA TEMPLE	2.00							-		
DIRECTOR   X   2,450.   0.   0.     0.	SECRETARY/TREASURER		Х		Х				2,550.	0.	0.
(7) TIM COOK DIRECTOR (8) NELS URE DIRECTOR (9) MARK NIVER  2.00  X 2.00  X 2,100. 0. 0. 0.	(6) PATRICK O'NEILL	2.00									
DIRECTOR         X         2,100.         0.         0.           (8) NELS URE         2.00         X         1,200.         0.         0.           DIRECTOR         X         1,200.         0.         0.           (9) MARK NIVER         2.00         0.         0.         0.	DIRECTOR		Х						2,450.	0.	0.
(8) NELS URE  DIRECTOR  (9) MARK NIVER  2.00  X  1,200.  0.  0.	(7) TIM COOK	2.00									
DIRECTOR	DIRECTOR		Х						2,100.	0.	0.
(9) MARK NIVER 2.00	(8) NELS URE	2.00								_	_
			Х						1,200.	0.	0.
DIRECTOR X 900. 0. 0.	(9) MARK NIVER	2.00									
	DIRECTOR		Х						900.	0.	0.
			-								
			-								
			1								
			1								
	-										
			1								
			1								

DEVELOPMENT ASSOCIATION, INC. 20-2660011 Page 8 Form 990 (2020) Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (A) (F) (D) (E) Position Average Name and title Reportable Reportable Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (list any the organizations compensation ndividual trustee or director hours for organization (W-2/1099-MISC) from the related nstitutional trustee (W-2/1099-MISC) organization organizations (ey employee and related below organizations Officer line) 0. 1b Subtotal 0. Ō. c Total from continuation sheets to Part VII, Section A 0. 182,275. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable 1 compensation from the organization Yes No Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual X 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 Х Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X rendered to the organization? If "Yes," complete Schedule J for such person **Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)
Name and business address	Description of services	Compensation
RISING TIDE COMMUNICATIONS, 430 W. 7TH	STRATEGIC MARKETING	
AVENUE SUITE 215, ANCHORAGE, AK 99501	SERVICES	676,940.
FAEGRE DRINKER BIDDLE & REATH, LLP, 2200		
WELLS FARGO CENTER 90 SOUTH SEVENTH	LEGAL SERVICES	252,333.
BRISTOL BAY SCIENCE AND RESEARCH INSTITUTE	SALMON ASSESSMENT &	
P.O. BOX 1464, DILLINGHAM, AK 99576	PMTF SECOND VESSEL F	244,966.
UNIVERSITY OF WASHINGTON	RESEARCH &	
P.O. BOX 352900, SEATTLE, WA 98195	FORECASTING SERVICES	126,222.
MAMMOTH AGENCY		
501 E. PINE STREET #201, SEATTLE, WA 98122	TV CAMPAIGN	120,000.
2 Total number of independent contractors (including but not limited to those liste		
\$100,000 of compensation from the organization > 5		
	·	Farm <b>QQ</b> ( (2020)

Form 990 (2020) DEVELOP
Part VIII Statement of Revenue

20-2660011 Page 9

Га		•••		e or note to any li	ne in this Part VIII			
			Check if Schedule O contains a respons	e or note to any iii		(B)	(C)	(D)
					Total revenue	Related or exempt function revenue		Revenue excluded from tax under
						Tarrottorrifo	240110001000100	sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1	а	Federated campaigns1a					
Gra			Membership dues 1b					
ts,			Fundraising events1c					
ia Gi			Related organizations 1d	017 001	_			
Sir			* `	,017,981.	_			
e ti		f	All other contributions, gifts, grants, and	100,000.				
G타			similar amounts not included above 1f	100,000.	-			
S P		_	Noncash contributions included in lines 1a-1f	<b>&gt;</b>	3,117,981.			
<u> </u>		<u>''</u>	Total. Add lifles 1a-11	Business Code	3,117,301.			
o l	2	a		Buomedo dode				
Program Service Revenue		u b						
Sel		c						
eve		d						
ogr		е						
₽		f	All other program service revenue					
		g	Total. Add lines 2a-2f	<b>&gt;</b>				
	3		Investment income (including dividends, inte	•	00 000			00 000
			other similar amounts)		20,337.			20,337.
	4		Income from investment of tax-exempt bond	· ·				
	5		Royalties (i) Real	(ii) Personal				
		_	.,,	(II) Fersorial	-			
	6		Gross rents 6a Less: rental expenses 6b		-			
			Less: rental expenses   6b   Rental income or (loss)   6c		-			
			Net rental income or (loss)					
			Gross amount from sales of (i) Securities					
	•	_	assets other than inventory <b>7a</b>	.,				
		b	Less: cost or other basis					
e			and sales expenses <b>7b</b>					
Revenue		С	Gain or (loss) 7c					
			Net gain or (loss)	<b>.</b>				
her	8	а	Gross income from fundraising events (not					
₹			including \$ of					
			contributions reported on line 1c). See					
		_	Part IV, line 18					
			Less: direct expenses					
			Net income or (loss) from fundraising events	<b>_</b>				
	9	a	Gross income from gaming activities. See Part IV, line 19					
		h	Part IV, line 19 9 Less: direct expenses 9	_	_			
			Net income or (loss) from gaming activities	<u> </u>				
			Gross sales of inventory, less returns					
		_	-	oa 6,880.				
		b		ъ 23,947.				
			Net income or (loss) from sales of inventory	<b>&gt;</b>	-17,067.	-17,067.		
S				Business Code				
Miscellaneous Revenue	11	а	OTHER INCOME	900009	270.	270.		-
lan		b						
eg Sel		С						
Σ			All other revenue		070			
		е	Total. Add lines 11a-11d	<b>)</b>	270. 3,121,521.	16 707		20 227
	12		<b>Total revenue.</b> See instructions		h, T T T, 2 T T	-16,797.	0.	20,337.

032009 12-23-20

20-2660011 Page 10

	Check if Schedule O contains a respons				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	1,845,014.	1,845,014.		
2	Grants and other assistance to domestic individuals. See Part IV, line 22	3,580.	3,580.		
3	Grants and other assistance to foreign	3,3001	3,3001		
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4 5	Benefits paid to or for members  Compensation of current officers, directors,				
3	trustees, and key employees	272,429.	219,002.	53,427.	
6	Compensation not included above to disqualified	,	•	,	
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	04 465	20.00	10.150	
7	Other salaries and wages	81,165.	32,005.	49,160.	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	27,712.	19,669.	8,043.	
11	Fees for services (nonemployees):	,	-		
а	Management				
b	Legal	384,296.	345,569.	38,727.	
	Accounting	41,089.		41,089.	
	Lobbying				
e f	Professional fundraising services. See Part IV, line 17 Investment management fees				
g	///				
3	column (A) amount, list line 11g expenses on Sch O.)	36,030.	18,333.	17,697.	
12	Advertising and promotion	15,232.	15,232.		
13	Office expenses	59,056.	47,207.	11,849.	
14	Information technology	2,461.	216.	2,245.	
15	Royalties	7,699.		7,699.	
16 17	Occupancy	15,943.	9,547.	6,396.	
17 18	Payments of travel or entertainment expenses	13,713.	3,347.	0,330.	
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	42,590.	40,571.	2,019.	
20	Interest				-
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	3,852.		3,852.	
23	Other expenses. Itemize expenses not covered	3,034.		3,054.	
24	above (List miscellaneous expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	POINT OF SALE / RETAIL	234,145.	234,145.		
b	PRINTING AND NEWSLETTER	15,630.	10,992.	4,638.	
С					
d					
	All other expenses	3 007 000	2 9/1 002	246,841.	^
25	Total functional expenses. Add lines 1 through 24e	3,087,923.	2,841,082.	440,041.	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Form 990 (2020)

Pa	rt X	Balance Sheet				
		Check if Schedule O contains a response or note to	any line in this Part X			
				(A) Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			1	
	2	Savings and temporary cash investments		5,152,813.	2	5,493,039.
	3	Pledges and grants receivable, net			3	
	4	Accounts receivable, net			4	
	5	Loans and other receivables from any current or form				
		trustee, key employee, creator or founder, substanti	al contributor, or 35%			
		controlled entity or family member of any of these pe	ersons		5	
	6	Loans and other receivables from other disqualified	persons (as defined			
		under section 4958(f)(1)), and persons described in	section 4958(c)(3)(B)		6	
ţ	7	Notes and loans receivable, net			7	
Assets	8	Inventories for sale or use			8	
⋖	9	Prepaid expenses and deferred charges		80,312.	9	0.
	10a	Land, buildings, and equipment: cost or other				
		basis. Complete Part VI of Schedule D10	а			
	b	Less: accumulated depreciation10	b		10c	
	11	Investments - publicly traded securities			11	
	12	Investments - other securities. See Part IV, line 11 $_{\dots}$			12	
	13	Investments - program-related. See Part IV, line 11			13	
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11			15	
	16	Total assets. Add lines 1 through 15 (must equal lin	e 33)	5,233,125.	16	5,493,039.
	17	Accounts payable and accrued expenses		40,591.	17	41,300.
	18	Grants payable		71,008.	18	296,615.
	19	Deferred revenue			19	
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part	IV of Schedule D		21	
es	22	Loans and other payables to any current or former of	fficer, director,			
≝		trustee, key employee, creator or founder, substanti	al contributor, or 35%			
Liabilities		controlled entity or family member of any of these pe	ersons		22	
_	23	Secured mortgages and notes payable to unrelated	third parties		23	
	24	Unsecured notes and loans payable to unrelated thi	rd parties		24	
	25	Other liabilities (including federal income tax, payabl	es to related third			
		parties, and other liabilities not included on lines 17-	24). Complete Part X			
		of Schedule D			25	
	26			111,599.	26	337,915.
S		Organizations that follow FASB ASC 958, check h	nere 🕨 🗓			
ဥ		and complete lines 27, 28, 32, and 33.				
ala:	27	Net assets without donor restrictions		5,121,526.	27	5,155,124.
B	28	Net assets with donor restrictions			28	
Ĕ		Organizations that do not follow FASB ASC 958,	check here 🕨 📖			
Ϋ́		and complete lines 29 through 33.				
ts c	29	Capital stock or trust principal, or current funds			29	
sse	30	Paid-in or capital surplus, or land, building, or equipr			30	
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated incom		- 464	31	
Š	32	Total net assets or fund balances		5,121,526.	32	5,155,124.
	33	Total liabilities and net assets/fund balances		5,233,125.	33	5,493,039. Form <b>990</b> (2020)

Form 990 (2020)

20-2660011 Page **12** 

Pa	rt XI Reconciliation of Net Assets					_
	Check if Schedule O contains a response or note to any line in this Part XI					
			_			
1	Total revenue (must equal Part VIII, column (A), line 12)	1	3	<u>,12</u>	$\frac{1,5}{}$	21.
2	Total expenses (must equal Part IX, column (A), line 25)	2	3			23.
3	Revenue less expenses. Subtract line 2 from line 1	3				98.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	5	<u>,12</u>	<u>1,5</u>	26.
5	Net unrealized gains (losses) on investments	5				
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain on Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,					
	column (B))	10	5	<u>,15</u>	<u>5,1</u>	24.
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					Ш
					Yes	No
1	Accounting method used to prepare the Form 990:  Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.				
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?					Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	d on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat	e basis	,			
	consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,	,			
	review, or compilation of its financial statements and selection of an independent accountant?			2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch	nedule (	Э.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir	ngle Au	dit			1
	Act and OMB Circular A-133?			За		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ired aud	dit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits			3b		

# Public Inspection Copy Political Campaign and Lobbying Activities

SCHEDULE C (Form 990 or 990-EZ)

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below. Attach to Form 990 or Form 990-E2

2020 Open to Public

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ■ Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

• Section 501(c)(4), (5), or (6) organizations: Complete Part III.

		DAM DEGLOSIAL GI	13 EOOD	le	
Name of organization		BAY REGIONAL SE		Empi	oyer identification number
		MENT ASSOCIATION			20-2660011
Part I-A Comp	plete if the org	ganization is exempt un	der section 501(c)	or is a section 527 o	rganization.
2 Political campaign	n activity expendit	zation's direct and indirect politi tures ign activities		▶\$	
Part I-B Comp	lete if the org	ganization is exempt un	der section 501(c)(	(3).	
		incurred by the organization un			
		incurred by organization manag			
3 If the organization	n incurred a section	on 4955 tax, did it file Form 4720	) for this year?	· · · · · · · · · · · · · · · · · · ·	Yes No
<b>b</b> If "Yes," describe					— —
		ganization is exempt un	der section 501(c),	except section 501(	c)(3).
1 Enter the amount	directly expende	d by the filing organization for se	ection 527 exempt funct	tion activities > \$	
	• •	nization's funds contributed to o	•		
	0 0		· ·	_	
		s. Add lines 1 and 2. Enter here			
4 Did the filing orga	nization file <b>Form</b>	1120-POL for this year?		······································	Yes No
		mployer identification number (E			
		ation listed, enter the amount pa	•		
	•	comptly and directly delivered to	• •		•
political action co	mmittee (PAC). If	additional space is needed, pro	vide information in Part	IV.	
(a) Nan	ne	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
(a) Hair		(2)71.001000	(6) 2	filing organization's	contributions received and
				funds. If none, enter -0	promptly and directly
					delivered to a separate political organization.
					If none, enter -0
					· · · · · · · · · · · · · · · · · · ·

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2020

LHA

032041 12-02-20

BRISPUDIC INSPECTIONS COPY Schedule C (Form 990 or 990-EZ) 2020 DEVELOPMENT ASSOCIATION, 20-2660011 Page 2 Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)). A Check ► 🔟 if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures). if the filing organization checked box A and "limited control" provisions apply. B Check ▶ (a) Filing (b) Affiliated group **Limits on Lobbying Expenditures** organization's totals (The term "expenditures" means amounts paid or incurred.) totals **1a** Total lobbying expenditures to influence public opinion (grassroots lobbying) **b** Total lobbying expenditures to influence a legislative body (direct lobbying) c Total lobbying expenditures (add lines 1a and 1b) d Other exempt purpose expenditures e Total exempt purpose expenditures (add lines 1c and 1d) Lobbying nontaxable amount. Enter the amount from the following table in both columns. If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: Not over \$500,000 20% of the amount on line 1e. Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000. Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000. Over \$17,000,000 \$1,000,000. g Grassroots nontaxable amount (enter 25% of line 1f) h Subtract line 1g from line 1a. If zero or less, enter -0i Subtract line 1f from line 1c. If zero or less, enter -0i If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? Yes No 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.) Lobbying Expenditures During 4-Year Averaging Period Calendar year (a) 2017 (b) 2018 (c) 2019 (d) 2020 (e) Total (or fiscal year beginning in) 2a Lobbying nontaxable amount

Schedule C (Form	1 990	or 990	-EZ) 2020

**b** Lobbying ceiling amount (150% of line 2a, column(e))

c Total lobbying expenditures

 d Grassroots nontaxable amount
 e Grassroots ceiling amount (150% of line 2d, column (e))

f Grassroots lobbying expenditures

20-2660011 Page 3

Part II-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description	(a	a)	(b	))
of the lobbying activity.	Yes	No	Amo	<u>-</u>
1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:				
<ul> <li>a Volunteers?</li> <li>b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?</li> </ul>				
c Media advertisements?				
d Mailings to members, legislators, or the public?				
e Publications, or published or broadcast statements?				
f Grants to other organizations for lobbying purposes?				
g Direct contact with legislators, their staffs, government officials, or a legislative body?				
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i Other activities?				
j Total. Add lines 1c through 1i				
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912				
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	on 501(c)	(5), or se	ection	
501(c)(6).			Yes	No
			162	No X
1 Were substantially all (90% or more) dues received nondeductible by members?			Х	^
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?			Λ	X
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the Part III-B Complete if the organization is exempt under section 501(c)(4), sec			otion	
501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."				e 3, is
Dues, assessments and similar amounts from members		1		
<ul> <li>Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenditures)</li> </ul>				
expenses for which the section 527(f) tax was paid).	Jui			
a Current year		2a		
b Carryover from last year				
c Total				
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues				
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc				
does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p				
		4		
expenditure next year?  5 Taxable amount of lobbying and political expenditures (See instructions)		5		
Part IV Supplemental Information		3		
Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group instructions); and Part II-B, line 1. Also, complete this part for any additional information.  SCHEDULE C, PART III-A, LINE	list); Part I	I-A, lines 1 a	and 2 (See	
AS DISCLOSED ON SCHEDULE B PART I BBRSDA RECEIVED FUN	DS FRO	OM THE	STATE	OF
ALASKA. PURSUANT TO REV. PROC. 98-19, FOR THE PURPOSE	OF MI	EETING	THE	
REQUIREMENTS OF IRC SECTION 6033(E)(3) THE AMOUNTS RE	PORTEI	ON S	CHEDUI	E B
PART 1, LINES 1 AND 2 ARE CONSIDERED (SIMILAR AMOUNTS	) AS A	A RESU	LT OF	
MEETING THE 90% TEST SET FORTH IN SECTION 4.03 OF THE			OCEDUR	

Part IV Supplemental Information (continued)
BBRSDA CONSIDERS THE FUNDS RECEIVED FROM THE STATE OF ALASKA AS
AUTHORIZED, BUT NOT MANDATED BY ALASKA STATUTE 43.76.380(D) AND REPORTED
ON SCHEDULE B, TO BE WITHIN THE DEFINITION OF (SIMILAR AMOUNTS) CONTAINED
IN SECTION 5.01 OF REV. PROX. 98-19.
ACCORDINGLY QUESTION 1 IN PART III-A HAS BEEN ANSWERED YES.

### **Public Inspection Copy**

### **Supplemental Financial Statements**

(Form 990)

**SCHEDULE D** 

Department of the Treasury Internal Revenue Service ➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. 
➤ Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

2020
Open to Public Inspection

Name of the organization

BRISTOL BAY REGIONAL SEAFOOD DEVELOPMENT ASSOCIATION, INC.

Employer identification number 20-2660011

Pai	t I Organizations Maintaining Donor Advise	•	s or Accounts Complete if the
ı aı			3 Of Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin	(a) Donor advised funds	(b) Funds and other accounts
	Tatal mounth ou at an el af casa	(a) Borior advised failes	(b) I dilas and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		16.
5	Did the organization inform all donors and donor advisors in v	_	
_	are the organization's property, subject to the organization's		
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor of		
Do			
Pai		·	Part IV, line 7.
1	Purpose(s) of conservation easements held by the organizati		
	Preservation of land for public use (for example, recrea		f a historically important land area
	Protection of natural habitat	☐☐ Preservation o	f a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contribution in the form	
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str		i
d	Number of conservation easements included in (c) acquired a	after 7/25/06, and not on a historic struc	ture
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rel	leased, extinguished, or terminated by th	e organization during the tax
	year ▶		
4	Number of states where property subject to conservation eas	sement is located >	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements if	t holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing cor	nservation easements during the year
	<b>&gt;</b>		
7	Amount of expenses incurred in monitoring, inspecting, hand	dling of violations, and enforcing conserv	ation easements during the year
	<b>&gt;</b> \$		
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section 170	O(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIII, describe how the organization reports conservati	on easements in its revenue and expens	e statement and
	balance sheet, and include, if applicable, the text of the footr	note to the organization's financial staten	nents that describes the
	organization's accounting for conservation easements.		
Pai	t III Organizations Maintaining Collections o	f Art, Historical Treasures, or C	Other Similar Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8.	
1a	If the organization elected, as permitted under FASB ASC 95	8, not to report in its revenue statement	and balance sheet works
	of art, historical treasures, or other similar assets held for public	olic exhibition, education, or research in f	urtherance of public
	service, provide in Part XIII the text of the footnote to its finar	ncial statements that describes these ite	ms.
b	If the organization elected, as permitted under FASB ASC 95	58, to report in its revenue statement and	balance sheet works of
	art, historical treasures, or other similar assets held for public	exhibition, education, or research in fur	therance of public service,
	provide the following amounts relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical tre-		
	the following amounts required to be reported under FASB A		
а	Revenue included on Form 990, Part VIII, line 1	_	<b>&gt;</b> \$
b	Assets included in Form 990, Part X		

032051 12-01-20

Schedule D (Form 990) 2020

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 202

DEVELOPMENT ASSOCIATION, INC.

20-2660011 Page 2

Par	t III Organizations Maintaining Co	llections of Art	t, Historical Tre	easures, or Oth	er Sim	nilar Asse	ts(continue	e <i>d</i> )		
3	Using the organization's acquisition, accession	, and other records	s, check any of the	following that make	significa	nt use of its				
	collection items (check all that apply):									
а	Public exhibition	d	Loan or exch	nange program						
b	b Scholarly research e Other									
С	Preservation for future generations									
4	Provide a description of the organization's colle	ections and explain	how they further th	ne organization's ex	empt pu	rpose in Par	t XIII.			
5	During the year, did the organization solicit or r									
	to be sold to raise funds rather than to be mair	ntained as part of th	ne organization's co	llection?			Yes	☐ No		
Par	t IV Escrow and Custodial Arrange	ements. Complet	te if the organization	n answered "Yes" o	n Form 9	990, Part IV,	line 9, or			
	reported an amount on Form 990, Part 2	X, line 21.								
1a	Is the organization an agent, trustee, custodiar	n or other intermedi	ary for contribution	s or other assets no	t include	ed				
	on Form 990, Part X?						Yes	☐ No		
b	If "Yes," explain the arrangement in Part XIII ar	nd complete the foll	owing table:							
							Amount			
С	Beginning balance				10	;				
	Additions during the year					1				
	Distributions during the year					,				
f	Ending balance					:				
2a	Did the organization include an amount on For						Yes	No		
b	If "Yes," explain the arrangement in Part XIII. C	heck here if the exp	olanation has been	provided on Part XI	II					
Par										
		(a) Current year	(b) Prior year	(c) Two years back	(d) Thre	e years back	(e) Four ye	ears back		
1a	Beginning of year balance	3,373,946.	2,814,470.	2,596,424.	2	,466,942.		85,616.		
	Contributions		746,284.	542,821.		384,722.		72,861.		
	Net investment earnings, gains, and losses	14,813.	61,574.	45,225.		19,760.		8,465.		
	Grants or scholarships	·		•						
	Other expenditures for facilities									
	and programs	571,812.	248,382.	370,000.		275,000.		0.		
f	Administrative expenses	·		•						
g	End of year balance	2,816,947.	3,373,946.	2,814,470.	2	,596,424.	2,4	66,942.		
2	Provide the estimated percentage of the current									
	Board designated or quasi-endowment	100	%	,,,						
	Permanent endowment	%								
	Term endowment > %									
_	The percentages on lines 2a, 2b, and 2c should	d equal 100%.								
За	Are there endowment funds not in the possess	•	tion that are held a	nd administered for	the orga	nization				
	by:				90		Y	es No		
	(i) Unrelated organizations							X		
	(ii) Related organizations							X		
b	If "Yes" on line 3a(ii), are the related organization	ons listed as require	ed on Schedule R?				3b			
4	Describe in Part XIII the intended uses of the o									
Par	t VI Land, Buildings, and Equipme									
	Complete if the organization answered		Part IV. line 11a. S	See Form 990, Part >	د. line 10					
	Description of property	(a) Cost or otl		i	Accumul	-	(d) Book v	/alue		
		basis (investm	` '		epreciati	I	(-,			
1a	Land	<del>                                     </del>	,							
	Buildings									
	Leasehold improvements									
d	Equipment									
	Other									
	. Add lines 1a through 1e. (Column (d) must equ		(. column (B), line 1	0c.)				0.		

20-2660011 Page 3

Complete if the organization answered "Yes" of Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-	year market value
Financial derivatives			
Closely held equity interests			
Other			
4)			
3)			
C)			
D)			
<u>:</u>			
=)			
G)			
<del>-</del> 1)			
I. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
rt VIII Investments - Program Related.			
Complete if the organization answered "Yes" of	n Form 990, Part IV, line	11c. See Form 990, Part X, line 13.	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-	year market value
1)			
2)			
3)			
4)			
5)			
6)			
7)			
8)			
9)			
II. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
art IX Other Assets.			
Complete if the organization answered "Yes" of	on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	
<b>(a)</b> D	escription		(b) Book value
1)			
2)			
3)			
(4)			
(5)			
(6)			
7)			
8)			
9)			
al. (Column (b) must equal Form 990, Part X, col. (B) line	15.)	<b>&gt;</b>	
art X Other Liabilities.			
Complete if the organization answered "Yes" of	n Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25.	
(a) Description of liability			(b) Book value
(1) Federal income taxes			
2)			
3)			
4)			
(5)			
(6)			
(7)			
(7) (8)			
. ,			

Schedule D (Form 990) 2020

Part XI | Reconciliation

20-2660011 Page 4

Par	Complete if the exempletion of Revenue per Audited Financial Statements	s with Revenue per H	eturn	l <b>.</b>
_	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.		1	3,145,468.
1 2	Total revenue, gains, and other support per audited financial statements  Amounts included on line 1 but not on Form 990, Part VIII, line 12:		-	3,143,400.
	· · · · · · · · · · · · · · · · · · ·	2a		
		2b	-	
		2c		
		2d 23,947.		
	Add lines 2a through 2d	•	2e	23,947.
3	Subtract line 2e from line 1		3	3,121,521.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			<u> </u>
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
		4b		
	Add lines 4a and 4b	<b>'</b>	4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	3,121,521.
Par	t XII Reconciliation of Expenses per Audited Financial Statement	ts With Expenses per	Retu	rn.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.			
1	Total expenses and losses per audited financial statements		1	3,111,870.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1		
а	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
С	Other losses	2c		
	, , , , , , , , , , , , , , , , , , , ,	2d 23,947.		00 045
е	Add lines 2a through 2d		2e	23,947.
3	Subtract line 2e from line 1		3	3,087,923.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	ı		
	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		•
С	Add lines 4a and 4b		4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	3,087,923.
	t XIII Supplemental Information.			
	de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, li		4; Part	X, line 2; Part XI,
iines i	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any addition	nai intormation.		
PAR	T V, LINE 4:			
THE	BOARD HAS ESTABLISHED A DESIGNATED FUND FO	R THE PURPOSE	OF I	ENSURING
THA	T THE ASSOCIATION HAS OPTIONS IRRESPECTIVE (	OF THE OUTCOME	OF	ANY ONE
SEA	SON. THE BOARD HAS DESIGNATED UP TO 25% OF	THE ASSESSMENT	REV	VENUE
COL	LECTED BY THE STATE OF ALASKA TO BE HELD FO	R THE BUDGET R	ESEI	RVE EACH
YEA	.к.			
PAR	T XI, LINE 2D - OTHER ADJUSTMENTS:			
COS	T OF GOODS SOLD			23,947.
PAR	T XII, LINE 2D - OTHER ADJUSTMENTS:			
COS	T OF GOODS SOLD			23,947.
	12-01-20		Sched	23,947• lule D (Form 990) 2020
552554				= 1. 0 000/ 2020

## BRISPUBLIC Inspection Copy

Schedule D (Form 990) 2020 DEVELOPMENT ASSOCIATION, INC.	20-2660011 Page 5
Part XIII   Supplemental Information (continued)	

### **Public Inspection Copy**

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization BRISTOL B DEVELOPME		NAL SEAFOOD IATION, INC.					Employer identification number $20-2660011$
Part I General Information on Grants a							
<ol> <li>Does the organization maintain records to criteria used to award the grants or assisted.</li> <li>Describe in Part IV the organization's process.</li> </ol>	stance?						
Part II Grants and Other Assistance to	Domestic Organ	izations and Domest	<b>ic Governments.</b> C	omplete if the orga	anization answered "\	Yes" on Form 990, Part	t IV, line 21, for any
recipient that received more than S		n be duplicated if addi	1 .	led.	(f) Method of	1	1
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
ALASKA FISHERIES DEVELOPMENT FOUNDATION - P.O. BOX 2223 -							EXPANSION PROJECT FOR
WRANGELL, AK 99929	92-0068881	501(C)(3)	20,000.	0.			SYMPHONY OF SEAFOODS
AUGUST ISLAND PICTURES 1607 DEXTER AVENUE N, SUITE 2B SEATTLE, WA 98109	20-2660011		100,000.	0.			"THE WILD" AMERICAN ROAD TOUR PROJECT
BRISTOL BAY FISHERMEN'S ASSOCIATION - P.O. BOX 60131 - SEATTLE, WA 98160	94-1618416		12,500.	0.			LEGAL ASSISTANCE
BRISTOL BAY HERITAGE LAND TRUST P.O. BOX 1388 DILLINGHAM, AK 99576	31-1721762	501(C)(3)	55,000.	0.			SUPPORT OF ILLIAMNA SPAWNING HABITAT
BRISTOL BAY RESERVE ASSOCIATION 1900 W NICKERSON STREET, SUITE 320 SEATTLE, WA 98119	20-8486066	501(C)(6)	25,000.	0.			SEISMIC HAZARD ANALYSIS PROJECT
BRISTOL BAY SCIENCE & RESEARCH INSTITUTE - P.O. BOX 1464 - DILLINGHAM, AK 99576	92-0168036	501(C)(3)	244,966.	0.			VARIOUS SALMON RESEARCH AND SUSTAINABILITY PROJECTS
<ul> <li>Enter total number of section 501(c)(3) a</li> <li>Enter total number of other organizations</li> </ul>	· ·	•					5. 24.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

20-2660011

## BRISTOL BAY REGIONAL STANDIC Inspection Copy

Schedule I (Form 990) DEVELOPMENT ASSOCIATION, INC.

Page 1

Part II Continuation of Grants and Oth	ner Assistance to Do	mestic Organization	s and Domestic G	overnments (Sch	edule I (Form 990), Pa	rt II.)	ı
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COASTWISE PRESS, LLC							
P.O. BOX 11609							
OLYMPIA, WA 98508	02-2460381		17,500.	0.			CAPT'N JACK'S ALMANAC
COD & COUNTRY, LLC							
P.O. BOX 20							BARTON SEAVER MARKETING
SOUTH FREEPORT, ME 04078	20-2660011		7,678.	0.			EVENTS
COPPER RIVER SEAFOODS							
1118 E 5TH AVE							
ANCHORAGE, AK 99501	92-0157589		14,000.	0.			ICE TOTE PROJECT
CROOKED FOOTPRINT PRODUCTIONS							
5992 N NODDING AVENUE							MINE LAND DOCUMENTARY
PALMER, AK 99645	84-1814504		40,000.	0.			PRODUCTION
DIGITAL OBSERVER, INC.							
1119 NE 43RD ST. #102							
SEATTLE, WA 98105	86-1062584		15,700.	0.			CQR PROJECT
KDLG							
P.O. BOX 670							
DILLINGHAM, AK 99576	99-0031132		40,000.	0.			FISHERIES REPORT PROJECT
KOZAK & ASSOCIATES							
1745 SHEA CENTER DRIVE #345							
HIGHLANDS RANCH, CO 80129	92-0174617		9,170.	0.			COVID COORDINATOR
MAMMOTH AGENCY							
501 E. PINE STREET #201							TV CAMPAIGN - STOP PEBBLE
SEATTLE, WA 98122	47-2489827		120,000.	0.			MINE
MRJ AND ASSOCIATES							
2313 ORELANS DRIVE							
TALLAHASSEE, FL 32308	65-0731908		60,000.	0.			RETAIL CHAIN PROMOTIONS

20-2660011

Page 1

## BRISTOL BAY REGIONAL SPAUDIC Inspection Copy

DEVELOPMENT ASSOCIATION, INC. Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.) (g) Description of (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (h) Purpose of grant if applicable valuation non-cash assistance or assistance organization or government cash grant non-cash (book, FMV. assistance appraisal, other) NORTHERN ECONOMICS 880 H STREET, SUITE 210 ANCHORAGE, AK 99501 92-0162195 15,000 0 PROCESSOR SURVEY PROJECT NORTHLINE SEAFOODS 4690 SAWMILL CREE ROAD ICE DELIVERY EXPANSION SITKA, AK 99835 81-0687233 100,000 0 PROJECT OCEAN BEAUTY SEAFOODS P.O. BOX 70739 SEATTLE, WA 98127 20-8899430 10,000 0 ICE BARGE PROJECTS RISING TIDE COMMUNICATIONS 430 W. 7TH AVENUE SUITE 21 VARIOUS MARKETING ANCHORAGE, AK 99501 47-2620897 676,940 PROJECTS 0 SALMON STATE CFBB HABITAT PROTECTION 1201 CONNECTICUT AVENUE NW. SUITE OUTREACH AND 20-5806345 COMMUNICATION WASHINGTON, DC 20036 76,500 0 SEATTLE TARP COMPANY 18449 CASCADE AVE S ICE BAGS FOR TUKWILA, WA 98188 91-1077379 REGRIGERATION 9,247 0 THE FOCUS GROUP 727 HOWARD AVE., 4TH FLOOR BILOXI, MS 39532 26-3234353 19,478 0 FOOD SERVICE PROJECT TRIDENT SEAFOODS 5303 SHILSHOLE AVENUE NW ICE BARGE TO IMPROVE SEATTLE, WA 98107 47-0702463 10,000 0 DUALITY OF SALMON UNITED TRIBES OF BRISTOL BAY PEBBLE OUTREACH AND P.O. BOX 1252 PERMITTING PROCESS ENGAGEMENT DILLINGHAM, AK 99576 30-0785358 59,100 0

BRISTOL BAY REGIONAL SPANNIC Inspection Copy

Schedule I (Form 990) DEVELOPMENT ASSOCIATION, INC. 20-2660011 Page 1

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.) (c) IRC section (a) Name and address of (b) EIN (d) Amount of (f) Method of (g) Description of (h) Purpose of grant (e) Amount of organization or government if applicable valuation non-cash assistance cash grant non-cash or assistance assistance (book, FMV, appraisal, other) UNIVERSITY OF WASHINGTON P.O. BOX 352900 RESEARCH FOR IMPROVED SEATTLE, WA 98195 91-6001537 67,700. 0 FORECASTING

# BRISTOL BAY REGIONAL REGIONAL BRISTOL BAY REGIONAL BAY RE

20-2660011

Page 2

Schedule I (Form 990) 2020 DEVELOPMENT	ASSOCIATION	, INC.	_	_	20-2660011	Page 2
Part III Grants and Other Assistance to Domestic Individual Part III can be duplicated if additional space is need		e organization answ	ered "Yes" on Form 9	990, Part IV, line 22.		
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash	n assistance
Part IV Supplemental Information. Provide the information	n required in Part I, lir	ne 2; Part III, colum	n (b); and any other a	dditional information.		
PART I, LINE 2:						
THE ORGANIZATION MAY PUBLICIZE A	A GRANT PRO	JECT AND	SOLICIT APP	LICATIONS.		
GRANTEE IDEAS MAY ALSO BE BROUGH	HT FORWARD	BY INDIVII	OUAL PROPOS	AL OR		
REQUEST. ALL GRANTS ARE APPROVED	D BY THE BO	ARD OF DI	RECTORS, (C	URRENTLY NO		
SEPARATE GRANT COMMITTEE). ALL (	GRANTEES SI	GN A GRAN'	r agreement	, WHICH		
INCLUDES REPORTING REQUIREMENTS	•					
A GRANT MAY INCLUDE INTERIM AND	FINAL REPO	RTING, OR	ONLY FINAL	REPORTING.		
THE GRANT AGREEMENT DESCRIBES TH	HE EXEMPT P	URPOSE ANI	O INCLUDES	A LIMITATION		

Schedule I (	Form 990	O)		DEV:	ELOPI	MENT	ASSO	CIAT	ON,	INC	•			20-2	2660011	Page 2
Part IV	Suppl	emer	ntal Info	ormati	on											
ON THE	USE	OF	FUND	S TO	THE	PUR	POSE.	IN C	ORDEI	R TO	FAC	ILI'	<b>FATE</b>	MORE	TIMELY	
REPORT	ING T	THE	ORGA	NIZA'	TION	MAY	HOLD	BACI	209	TO	50%	OF	THE	TOTAL	GRANT	
AMOUNT	UNT	IL Z	A PRO	GRES	S RE	PORT	IS R	ECEI	ÆD.	IF	THE	REP	ORT	SHOWS	APPROP	RIATE
PROGRE	SS TI	HE F	REMAI	NDER	OF '	THE (	GRANT	WILI	BE	REM	ITTE	D.				

### Public Inspection Copy Compensation Information

SCHEDULE J (Form 990)

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

Department of the Treasury

Internal Revenue Service

BRISTOL BAY REGIONAL SEAFOOD DEVELOPMENT ASSOCIATION, INC.

Open to Public Inspection
Employer identification number

20-2660011

OMB No. 1545-0047

Part I **Questions Regarding Compensation** No Yes 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Health or social club dues or initiation fees Tax indemnification and gross-up payments Discretionary spending account Personal services (such as maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Written employment contract Compensation committee X Compensation survey or study Independent compensation consultant X Approval by the board or compensation committee □ Form 990 of other organizations During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X **a** Receive a severance payment or change-of-control payment? X b Participate in or receive payment from a supplemental nonqualified retirement plan? 4b X c Participate in or receive payment from an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? 5a **b** Any related organization? If "Yes" on line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? 6a **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III 8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)	
(A) Name and Title	compensation incentive reportab		(iii) Other reportable compensation	compensation	Derients	(B)(I)-(U)	reported as deferred on prior Form 990	
(1) ANDREW WINK	(i)	141,575.	24,000.	0.	0.	0.	165,575.	0.
EXECUTIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(i)							
	(ii)				l			<u> </u>

Part III   Supplemental Information									
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.									
PART I, LINE 3:									
THE BOARD OF DIRECTORS APPROVES EXECUTIVE DIRECTOR COMPENSATION AGREEMENT.									

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#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ ▶ Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

OMB No. 1545-0047

Internal Revenue Service Name of the organization

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

BRISTOL BAY REGIONAL SEAFOOD DEVELOPMENT ASSOCIATION,

**Employer identification number** 20-2660011

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: THE ECONOMIC WELLBEING OF BBRSDA MEMBERS, SUPPORTING A SUSTAINABLE BRISTOL BAY COMMERCIAL FISHERY, AND PROVIDING THE HIGHEST QUALITY WILD SALMON PRODUCTS. FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: --FOODSERVICE CONSULTING (THE FOCUS GROUP) --BBFA EX-VESSEL PRICE --BARTON SEAVER CHEF VIDEOS --FACEBOOK DM ADS --SOCKEYE STORIES (PRINT ADS) EXECUTED MARKETING PARTNERSHIPS WITH 13 CONTRACTED RETAIL PROMOTIONS AND 8 NON-CONTRACTED PROMOTIONS, IN A TOTAL OF  $14\,$  STORE CHAINS. ORGANIZED AND FACILITATED IN-STORE BBSS PROMOTIONS AT 807 RETAIL LOCATIONS FOR FRESH PROMOTIONS AND 1, 425 STORES FOR REFRESH PROMOTIONS INCLUDED: RETAIL TRAINING WITH X RETAIL PROMOTIONS. PARTNERS; DISTRIBUTION OF BBSS BRANDED ASSETS INCLUDING: RECIPE CARDS, POSTERS, APRONS, CASE CLINGS, ICE SPEARS, INFORMATIONAL CARDS, AND BRANDED APRONS; DEVELOPMENT OF CO-BRANDED PR ASSETS; AND SOCIAL MEDIA SUPPORT. ATTENDED 2 TRADE SHOWS: VIRTUAL SENA & VIRTUAL PME ATTENDED ASMI'S VIRTUAL ANNUAL ALL-HANDS (INDUSTRY) MEETING SPONSORED/PARTICIPATED IN 2 MARKETING EVENTS: SEAFOOD 101 & NORTHWEST FISHERIES ASSOCIATION

BECAME MEMBERS OF PROFESSIONAL ASSOCIATIONS: FOOD MARKETING

INSTITUTION, NATIONAL FISHERIES INSTITUTE, NORTHWEST FISHERIES

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

### **Public Inspection Copy**

Schedule O (Form 990 or 990-EZ) 2020 Page 2 Name of the organization BRISTOL BAY REGIONAL SEAFOOD **Employer identification number** DEVELOPMENT ASSOCIATION, INC. 20-2660011 ASSOCIATION ADDED DIGITAL ASSETS TO ONLINE MEDIA LIBRARY SUPPORTED A CONSUMER FACING WEBSITE, INCLUDING A SALMON COOKING GUIDE, AS WELL AS A BBSS FACEBOOK AND INSTAGRAM PAGES - CREATION OF NEW VIDEO AND PHOTOGRAPHY ASSETS HIGHLIGHTING THE FISHERY AND PRODUCT ATTRIBUTES OF BRISTOL BAY SOCKEYE SALMON. THE MARKETING COMMITTEE MET 9 TIMES IN SUPPORT OF THE MARKETING PROGRAM. FULFILLED 30+ ORDERS FROM DIRECT MARKETERS FOR BB SALMON RECIPE CARDS, STICKERS, STATIC CLINGS, AND ICE PACKS. FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: COULD BE LOST IF THE MINE IS BUILT, --PRODUCTION SUPPORT OF A FORTHCOMING DOCUMENTARY FILM INVOLVING THE PEBBLE MINE, --TV ADS EDUCATING ALASKA RESIDENTS ABOUT THE DANGERS OF THE PROPOSED MINE, --LEGAL REPRESENTATION A LAWSUIT CHALLENGING THE ENVIRONMENTAL PROTECTION AGENCY'S WITHDRAWAL OF ITS PROPOSED DETERMINATION TO PROVIDE SAFEGUARDS FOR BRISTOL BAY SALMON HABITAT, --LEGAL RESEARCH AND CONSULTING INVOLVING THE PROPOSED MINE PROJECT, --STAKEHOLDER OUTREACH AND COMMUNICATION SUPPORT, AND --FUNDING FOR CONSERVATION EASEMENTS IN THE LAKE ILIAMNA REGION. THE BOARD COMMITTED \$150,000 TO THE BRISTOL BAY FISHING COLLABORATIVE, A GROUP THAT ASSISTS THE ALASKA DEPT OF FISH & GAME TO CONDUCT SALMON ASSESSMENT PROJECTS AND OTHER SCIENTIFIC RESEARCH IN BRISTOL BAY. FISHERY MANAGEMENT WAS ALSO SUPPORTED BY PROVIDING \$115,000 FOR EXPANDED OPERATIONS IN THE PORT MOLLER TEST FISHERY. THESE Schedule O (Form 990 or 990-EZ) 2020 Schedule O (Form 990 or 990-EZ) 2020 Name of the organization BRISTOL BAY REGIONAL SEAFOOD **Employer identification number** DEVELOPMENT ASSOCIATION, INC. 20-2660011 PROJECTS RESULTED IN BETTER INFORMATION ABOUT THE SALMON RUN TIMING AND DESTINATION, AS WELL AS PROVIDING SUPPORT FOR FISHERY MANAGEMENT AND RESOURCE SUSTAINABILITY. THE BOARD ALSO APPROVED FUNDING OF \$59,300 FOR A RESEARCH PROJECT WHICH APPLIED MACHINE LEARNING AND ARTIFICIAL INTELLIGENCE APPLICATIONS TO RUN FORECASTING MODELS OF BRISTOL BAY SOCKEYE SALMON. BOARD APPROVED FUNDING IN THE AMOUNT OF \$1,536,277 FOR THE SUSTAINABILITY PROGRAM IN 2020. THE SUSTAINABILITY COMMITTEE MET 3 TIMES IN SUPPORT OF THE SUSTAINABILITY PROGRAM. FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: --FINANCIALLY SUPPORTED AN EFFORT TO BRING AN EXTRA ER DOCTOR TO THE CAMAI CLINIC IN NAKNEK, ALASKA, DURING THE SEASON. ALSO SECURED A DISCOUNT FOR MEDEVAC INSURANCE FOR MEMBERS. --DUE TO THE COVID-19 PANDEMIC, WE HELD SEVERAL VIRTUAL MEETINGS FOR MEMBERS AND HOSTED A VIRTUAL BOOTH AT THE 2020 PACIFIC MARINE EXPO (WHICH WAS ALSO HELD VIRTUALLY). --PROVIDED COMPREHENSIVE INFORMATION FOR MEMBERS ABOUT COVID-19 AID PROGRAMS VIA OUR WEBSITE AND E-NEWSLETTER. - EXECUTED AN ELECTION FOR TWO OPEN BOARD SEATS. - OPENED AN ONLINE STORE TO SELL BRISTOL BAY SOCKEYE SALMON TO MEMBERS AND OTHERS AT (OR ROUGHLY AT) COST, IN AN EFFORT TO EXPAND THE PRESENCE OF OUR BRAND. SPONSORED THE "BRISTOL BAY FISHERIES REPORT" ON THE LOCAL RADIO STATION IN DILLINGHAM (KDLG), AS WELL AS PSA'S ANNOUNCING BARGE TRAFFIC

- HELD A PHOTO CONTEST FOR BRISTOL BAY FISHERMEN TO SUPPORT MARKETING

TO ENHANCE FISHERMEN SAFETY.

- --ANALYSIS OF FISH QUALITY, CHILLING PERFORMANCE AND PRODUCT FORMS.
- THE BOARD REVIEWED AND APPROVED FUNDING FOR 14 QUALITY PROJECTS AND RELATED EXPENSES IN 2020 TOTALING \$499,500, INCLUDING PROJECTS TO FURTHER ICE PRODUCTION AND IMPROVE ICE DELIVERY AND INCREASE AWARENESS

OF BEST HANDLING PRACTICES.

Schedule O (Form 990 or 990-EZ) 2020

Name of the organization BRISTOL BAY REGIONAL SEAFOOD DEVELOPMENT ASSOCIATION, INC.

Employer identification number 20-2660011

- THE QUALITY COMMITTEE MET 5 TIMES IN SUPPORT OF THE QUALITY PROGRAM.

EXPENSES \$ 256,225. INCLUDING GRANTS OF \$ 205,714. REVENUE \$ 0.

FORM 990, PART VI, SECTION A, LINE 6:

ALL FISHERMEN IN THE BRISTOL BAY DRIFTNET FISHERY WHO ARE PERMIT HOLDERS

(OTHER THAN THE SETNET FISHERMEN) PAY A SELF-IMPOSED TAX COLLECTED BY THE

STATE OF ALASKA, ARE VOTING MEMBERS OF THE ASSOCIATION.

FORM 990, PART VI, SECTION A, LINE 7A:

ALL MEMBERS HAVE THE RIGHT TO VOTE FOR THE GOVERNING BODY AND VOTE AT THE ANNUAL MEETING.

FORM 990, PART VI, SECTION B, LINE 11B:

STAFF AND TREASURER REVIEW THE DRAFT FORM 990 AND RECOMMEND ANY REVISIONS.

CPA FIRM PRESENTS TO THE FULL BOARD OF DIRECTORS FOR REVIEW AND APPROVAL

PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOARD OF DIRECTORS AND THE EXECUTUVE DIRECTOR ARE REQUIRED TO SUBMIT ANNUAL FORMS DISCLOSING ANY POSSIBLE CONFLICT OF INTEREST. THEY ARE ALSO REQUIRED TO DISCLOSE AT ANY TIME DURING THE YEAR WHEN A POSSIBLE CONFLICT OF INTEREST DEVELOPS DUE TO THE ASSOCIATION ENTERING INTO, OR CONSIDERING, NEW BUSINESS RELATIONSHIPS. MEMBERS OF THE BBRSDA BOARD ARE NOT PREVENTED FROM PARTICIPATING IN PROGRAMS OFFERED TO BRISTOL BAY FISHERMAN BECAUSE THEY ARE ON THE BOARD, VOTED TO ESTABLISH THE PROGRAM, OR OTHERWISE PARTICIPATE IN PROGRAM ADMINISTRATION, SO LONG AS THEY ADHERE TO NORMAL PROGRAM REQUIREMENTS MADE APPLICABLE TO ALL PARTICIPANTS. FURTHER, IF A BOARD MEMBER PARTICIPATES IN SUCH A PROGRAM AFTER IT WAS ADVERTISED AND

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Schedule O (Form 990 or 990-EZ) 2020

Name of the organization BRISTOL BAY REGIONAL SEAFOOD DEVELOPMENT ASSOCIATION, INC.

Employer identification number 20-2660011

MADE AVAILABLE TO ALL BRISTOL BAY FISHERMAN, THEN BOARD STATUS IS NOT

RELEVANT TO PROGRAM PARTICIPATION AND A CONFLICT OF INTEREST NEED NOT BE

DECLARED IN FURTHER DELIBERATIONS CONCERNING PROGRAM ADMINISTRATION.

FORM 990, PART VI, SECTION B, LINE 15A:

BOARD DISCUSSES THE COMPENSATION OF THE EXECUTIVE DIRECTOR. THE

COMPENSATION DELIBERATION AND DECISION IS DOCUMENTED IN THE BOARD MINUTES.

FORM 990, PART VI, SECTION C, LINE 19:

BBRSDA POSTS ON ITS WEBSITE (OPEN TO THE PUBLIC) ITS ARTICLES OF

INCORPORATION, ENABLING STATUTE, BYLAWS, BOARD MINUTES, APPROVED AUDITS,

AND SUMMARY BUDGETS. IT CURRENTLY VIEWS ITS POLICIES AND PROCEDURES AS ITS

OPERATIONAL POLICIES SO DOESN'T POST THOSE TO PUBLIC VIEW, THOUGH MEMBERS

ARE PROVIDED THEM UPON REQUEST.

#### PART VIII LINE 1E:

IN MAY 2006 BRISTOL BAY DRIFTNET PERMIT HOLDERS VOTED PURSUANT TO

ALASKA STATUTE 43.76.370 TO APPROVE A 1% SEAFOOD DEVELOPMENT TAX ON THE

EX-VESSEL PRICE OF SEAFOOD SOLD, THE "ASSESSMENT", ON THEIR HARVESTS TO

SUPPORT BBRSDA. THE TAX IS PAID THROUGH THE STATE OF ALASKA AND

APPROPRIATED ANNUALLY AT THE DISCRETION OF THE ALASKA STATE LEGISLATURE

TO BBRSDA AS A GRANT.

THE PASS THROUGH LOCAL OPTION TAX REVENUES APPROPRIATED FROM THE

GENERAL FUND BY THE LEGISLATURE (SALMON DEVELOPMENT TAX) IS CONSIDERED

FINANCIAL ASSISTANCE FOR PURPOSES OF PRESENTATION IN THE SCHEDULE OF

STATE FINANCIAL ASSISTANCE AS REQUIRED BY THE STATE OF ALASKA AUDIT

GUIDE AND COMPLIANCE SUPPLEMENT FOR STATE SINGLE AUDITS.

032212 11-20-20

## **Public Inspection Copy**

Schedule O (Form 990 or 990-EZ) 2020	Page 2
Name of the organization BRISTOL BAY REGIONAL SEAFOOD	Employer identification number
DEVELOPMENT ASSOCIATION, INC.	20-2660011
IN PREPARING THIS RETURN, BBRSDA HAS CLASSIFIED THE ASSES	SSMENT AS A
GOVERNMENTAL GRANT REPORTABLE ON LINE 1E AND NOT PROGRAM	SERVICE
REVENUE REPORTABLE ON LINE 2, PURSUANT TO EXAMPLES 1 AND	2 ON PAGE 39
REVENUE REFORMED ON BINE 2, TORDORNI TO EXPERIENCE I AND	2 01 1101 35
OF THE INSTRUCTIONS FOR THE 2020 FORM 990.	